

## PRICING AND COMPENSATION

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Parking Lot Sweeping Services** to the City of Mesa at the price(s) stated below.

| Item No.                                    | Description  | Unit Cost | Quantity | Annual Cost |
|---|--|-----------|----------|-------------|
| 1   | Parking lots designated as "Base Contract Areas" on Cost Breakdown Form (pg. 24) |           | 45       | \$39,000.00 |
| <b>HOURLY PAYMENT RATES FOR EXTRA WORK</b>  |  |           |          |             |
| 2   | General Sweeping   | \$ 20/hr. | 50 hrs.  | \$1000.00   |
| <b>TOTAL ESTIMATED ANNUAL CONTRACT COST</b> |  |           |          | \$40,000.00 |

We can begin sweeping service by January 1, 2012. ☒ Yes ☐ No

We have attached the required \$1,000 Proposal Bond ☒ Yes ☐ No

We have completed and enclosed a copy of Appendix A, a questionnaire entitled "Contractor's Information Report", which answers questions relevant to our qualifications and ability to provide the sweeping services requested. ☒ Yes ☐ No

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices.

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs

No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. ☒ Yes ☐ No

If no, specify number of days for delivery \_\_\_\_\_

Payment terms (not less than net 30 days): NET 30

Prompt Payment Discount of 2 % if invoices are paid within 15 days of receipt.

Does Bidder agree to honor the prices, terms, and conditions to other agencies as specified in section S.38?

☒ Yes ☐ No (A "no" answer will not disqualify your bid.)

Will you allow payment of invoices using a Procurement Card? ☒ Yes ☐ No

Discount for Procurement Card Purchases? 2 %

Vendor Name ACE Surface Maintenance, Inc.

Date: 10/20/11

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### COST BREAKDOWN

Note: Unit Pricing shall be based on the size of an area to be swept.

| Item No. | Base Contract Sites                                  | Cost per Sweep | Sweeping Frequency Times/Yr. | Annual Cost |
|----------|--|----------------|------------------------------|-------------|
| 1        | Brown Road Water Treatment Plant (Daytime Sweeping)  | \$160.00       | X 4 =                        | \$640.00    |
| 2        | Centennial Garage                                    | \$125.00       | X 52 =                       | \$6500.00   |
| 3        | Centennial Lot                                       | \$100.00       | X 12 =                       | \$1200.00   |
| 4        | City Court (Old)                                     | \$60.00        | As Requested                 |             |
| 5        | City Court (New)                                     | \$90.00        | X 12 =                       | \$1080.00   |
| 6        | Communications Building (1/5 mile east of Center)    | \$75.00        | X 12 =                       | \$900.00    |
| 7        | Convention Center                                    | \$60.00        | X 12 =                       | \$720.00    |
| 8        | Drew Lot   | \$45.00        | X 12 =                       | \$540.00    |
| 9        | East Mesa Service Center-Fleet Support               | \$75.00        | X 12 =                       | \$900.00    |
| 10       | East Mesa Service Center-Utilities and Warehouse     | \$75.00        | X 12 =                       | \$900.00    |
| 11       | Facilities Maintenance                               | \$30.00        | As Requested                 |             |
| 12       | Falcon Field Administration                          | \$45.00        | X 12 =                       | \$540.00    |
| 13       | Housing Authority (Escobedo)                         | \$200.00       | As Requested                 |             |
| 14       | Information Services                                 | \$45.00        | X 12 =                       | \$540.00    |
| 15       | Library – Main                                       | \$45.00        | X 26 =                       | \$1170.00   |
| 16       | Library – Red Mountain                               | \$85.00        | X 12 =                       | \$1020.00   |
| 17       | Mahoney Lot  | \$45.00        | X 12 =                       | \$540.00    |
| 18       | Mesa Arts Center                                     | \$40.00        | As Requested                 |             |
| 19       | Municipal Building                                   | \$45.00        | X 12 =                       | \$540.00    |
| 20       | Museum Youth   | \$45.00        | X 12 =                       | \$540.00    |
| 21       | AZ Museum of Natural History                         | \$45.00        | As Requested                 |             |
| 22       | Parks Maintenance East                               | \$95.00        | X 12 =                       | \$1140.00   |
| 23       | PD Central & Substation Lots                         | \$60.00        | X 12 =                       | \$720.00    |
| 24       | PD Center Against Family Violence (Daytime Sweeping) | \$120.00       | As Requested                 |             |

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| Item No.        | Base Contract Sites                            | Cost per Sweep | Sweeping Frequency Times/Yr. | Annual Cost              |
|-----------------|--|----------------|------------------------------|--------------------------|
| 25              | PD Dobson Substation                           | \$45.00        | X 12 =                       | \$540.00                 |
| 26              | PD Forensic Services                           | \$45.00        | X 12 =                       | \$540.00                 |
| 27              | PD Garage                                      | \$120.00       | X 12 =                       | \$1440.00                |
| 28              | PD Hangar (Daytime Sweeping)                   | \$100.00       | As Requested                 |                          |
| 29              | PD Public Training Facility (Daytime Sweeping) | \$120.00       | X 4 =                        | \$480.00                 |
| 30              | PD Red Mountain Substation (Daytime Sweeping)  | \$240.00       | As Requested                 |                          |
| 31              | PD Superstition Substation                     | \$90.00        | X 4 =                        | \$360.00                 |
| 32              | Pepper Street Garage                           | \$120.00       | X 12 =                       | \$1440.00                |
| 33              | Pepper Street Lot                              | \$35.00        | X 12 =                       | \$420.00                 |
| 34              | Plaza  | \$35.00        | X 52 =                       | \$1820.00                |
| 35              | Pomeroy Garage                                 | \$60.00        | X 26 =                       | \$1560.00                |
| 36              | Pomeroy Lot                                    | \$35.00        | X 12 =                       | \$420.00                 |
| 37              | Rendezvous Center                              | \$45.00        | X 12 =                       | \$540.00                 |
| 38              | Senior Center                                  | \$45.00        | X 12 =                       | \$540.00                 |
| 39              | Sirrine Garage                                 | \$120.00       | X 26 =                       | \$3120.00                |
| 40              | Solid Waste                                    | \$80.00        | X 26 =                       | \$2080.00                |
| 41              | South Center Campus                            | \$145.00       | X 12 =                       | \$1740.00                |
| 42              | Transportation                                 | \$35.00        | X 12 =                       | \$420.00                 |
| 43              | Tri City Building                              | \$100.00       | As Requested                 |                          |
| 44              | Utilities Building                             | \$45.00        | X 26 =                       | \$1170.00                |
| 45              | Water Treatment Plant Northwest                | \$60.00        | X 4 =                        | \$240.00                 |
| <b>45 Sites</b> |  | <b>TOTAL</b>   | <b>\$ 3530.00</b>            | <b>TOTAL \$39,000.00</b> |

**Do not quote one unit price to apply to all sites.**

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